

**Industries with a Statewide Need SFP PY 2009-10
Questions and Answers**

November 18, 2009

Allowable Activities

1. What is the preferred breakdown between expenditures on core services, intensive services, and training services?

There is not a preferred breakdown for expenditures between core, intensive or training services. In accordance with the WIA Directive [WIAD02-14](#), WIA 15 Percent Project Requirements, the WIA 15 Percent programs are not required to provide core and intensive services prior to training.

Applicant Eligibility

1. Are salaries and fringe for a Project Director for the Grant considered "administrative costs?"

Salaries and fringe benefits are not necessarily considered administrative costs. It depends on the function that the project director will be performing. See the listing of administrative costs in the SFP Appendix B, Administrative Costs Definitions, to determine if the costs would be considered administrative or program.

General

1. Must the grantee or subgrantee providing training already be listed on California's Eligible Training Provider List (ETPL)?

No. In accordance with the WIA Directive [WIAD02-14](#), WIA 15 Percent Project Requirements, 15 Percent projects are not required to select training providers from the California's Eligible Training Provider List.

2. Is there a technical definition for the term "under-skilled"?

For the purposes of this SFP, under-skilled workers are those that do not have the required skill sets to continue to perform their job or find a new job.

3. Would you please confirm the full list of allied health professions (or where I could locate this information)?

To see a list of occupations employed in a particular industry, go to the EDD's Labor Market Information Division's Web site at www.labormarketinfo.edd.ca.gov/iomatrix/IndList.asp. For additional assistance, contact a Labor Market Information Consultant in your area at: www.calmis.ca.gov/file/resource/LMIConsultants.pdf.

4. We are a statewide healthcare association representing a primary care sector with significant allied health and anticipated HIT workforce shortages. We noted that the SFP makes several references to regional and local projects. Are projects that are statewide in scope eligible to apply? Are they encouraged? Or would this opportunity be more geared toward our partnering regional associations?

The solicitation is focused on a regional sector strategy approach. If you can demonstrate the industry demand within each of the specific regions your proposal intends to focus on, then a statewide approach may be used. However, you will need to demonstrate strong partnerships with the Local Workforce Investment Boards, Community Colleges, local training organizations, public/private employers, community and business development organizations, K-12 education, labor organizations and other key stakeholders within each of the identified regions in your application.

5. Will only one proposal be funded in a given county or region, or could multiple proposals be funded?

Multiple proposals may be funded in any given county or region as stated in the SFP with other factors such as geographical distribution of funds, uniqueness, and innovative aspects of the proposal.

6. Will grants potentially support workforce development efforts in more than one industry sector in a given county or region?

Yes, awards may be granted to support workforce development efforts in more than one industry in any given county or region.

7. Could a collaborative proposal in the healthcare and social service sector be submitted by a large-scale allied health employer, assuming that appropriate partnerships are formed with Local Workforce Investment Boards, schools, job training organizations, and other key stakeholders?

Yes, a collaborative proposal submitted by a large-scale allied health employer may be submitted.

8. Is the period of the grant one fiscal year or multiple? The application asks for start dates. Is there a date that applicants are expected to be notified and to start the grant?

It is estimated that applicants will be notified in January with a project start up date of January 1, 2010, and run for 18-months. Please note that the performance period for projects awarded under this solicitation has been extended from 15 to 18-months.

9. Is the “service process flow chart” one of the attachments or is that something we are expected to add?

The service process flowchart should be included as part of the 15-page Proposal Narrative limit and may be included as an attachment or embedded in the body of the Proposal Narrative.

10. What is the maximum grant award amount?

The maximum total award per grantee is \$1,000,000.

11. How will grant awardees be notified?

Award grantees will be personally notified by the Employment Development Department’s Workforce Services Branch via telephone and award letters.

12. Is the local WIB allowed to sign off or provide a letter for more than one grant application?

Only one application will be accepted from each applicant. It is strongly recommended that one of the key partners to each application be a Local Board. Therefore, a Local Board may partner with more than one grant application.

Match

1. Is a cash or in-kind match required for each application, or is this optional?

Match is not a requirement for this SFP. However, up to 5 bonus points will be provided to those projects that can demonstrate a cash and/or in-kind match as follows: *Match is equal to 20 to 30 percent of the requested funds (3 bonus points), or if Match is greater than 30 percent of the requested funds (5 bonus points)*