

**AWARD LIST AND PROJECT SUMMARIES**

On June 19, 2017, \$2 million of WIOA, Governor’s Discretionary 15 percent funds were awarded to seven workforce development agencies under the Disability Employment Accelerator (DEA) for Program Year (PY) 2016-17 Solicitation for Proposals. Awardee project list and project summaries are listed below. Funding decisions are final.

**PROJECT LIST**

APPLICANT NAME	COUNTY	TOTAL AWARD
Employer’s Training Resource	Kern, Inyo, Mono	\$275,000
Golden Sierra Job Training Agency	Alpine, El Dorado, Placer	\$176,446
Jewish Vocational Service	Los Angeles	\$275,000
North Central Counties Consortium	Colusa, Glenn, Sutter, Yuba	\$350,000
Sacramento Employment and Training Agency	Sacramento	\$350,000
Verdugo Workforce Development Board	Los Angeles	\$350,000
Workforce Development Board of Madera County	Madera	\$275,000
<b>Total</b>		<b>\$2,051,446</b>

**PROJECT SUMMARIES**

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## Project Summaries

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<b>APPLICANT</b>	<b>Employers' Training Resource (ETR)</b> 1600 E. Belle Terrace Bakersfield, CA 93307
<b>CONTACT</b>	Bill Stevenson, Deputy Director- Administration Phone: 661-635-2758 Email: <a href="mailto:bills@co.kern.ca.us">bills@co.kern.ca.us</a>
<b>AWARD</b>	\$275,000
<b>INDUSTRY FOCUS</b>	Healthcare and Manufacturing/Logistics
<b>TARGETED PARTICIPANTS</b>	<b>31 Participants</b> Individuals with sensory disabilities specifically those who are deaf or hard of hearing, and age 18 or older.
<b>KEY PARTNERS</b>	<ul style="list-style-type: none"><li>• Department of Rehabilitation</li><li>• Independent Living Center of Kern County</li><li>• Comprehensive Blood and Cancer Center</li><li>• Kern Radiology Imaging Systems, Inc.</li><li>• Howard Supply Company</li><li>• PCL Industrial Services, Inc.</li></ul>
<b>PROJECT DESCRIPTION</b>	On-The-Job Training (OJT) is the most commonly used and most effective worked-based learning strategy utilized by the Kern-Inyo-Mono Workforce Development Area and will serve as the primary plan to facilitate a training-to-hire model between grant partner-employers and participants. The OJT model is beneficial for both the employer and participant because it serves as a work-based trial with a defined time period to adequately train the participant to the specifications of the job under the direct supervision of the employer. Any possible communication barriers, skill competency deficiencies and potential challenges with company culture will be determined and addressed during this time with support from ETR and other DEA project partners as needed.
<b>EXPECTED OUTCOMES</b>	<b>31 Participants Served</b> <ul style="list-style-type: none"><li>• 20 Completing Earn and Learn Training</li><li>• 20 Entered Unsubsidized Employment</li></ul> <b>4 Business Partners</b>

<b>APPLICANT</b>	<b>Golden Sierra Job Training Agency</b> 1919 Grass Valley Highway Auburn, CA 95603
<b>CONTACT</b>	Darlene M. Galipo, Deputy Director Phone: 916-746-7722 x122 Email: galipo@goldensierra.com
<b>AWARD</b>	\$176,446
<b>INDUSTRY FOCUS</b>	<ul style="list-style-type: none"> <li>• Hospitality and Tourism</li> <li>• Retail</li> <li>• Healthcare, Education and Training</li> <li>• Construction</li> <li>• Business and Social Services</li> </ul>
<b>TARGETED PARTICIPANTS</b>	<b>20 Participants</b> People with disabilities (PWD) including individuals with physical, mental, cognitive, and sensory disabilities.
<b>KEY PARTNERS</b>	<ul style="list-style-type: none"> <li>• Employment Development Department</li> <li>• Department of Rehabilitation</li> <li>• Placer County Independent Resource Services</li> </ul>
<b>PROJECT DESCRIPTION</b>	The Golden Sierra DEA project plans to establish 20 work-based learning opportunities that will lead to long-term employment, good wages, and a career ladder. Golden Sierra’s business engagement and case management teams will work closely with employers in high-demand industry clusters to build relationships that result in individualized referrals of qualified participants. Scholarships for occupational skills training will be considered on a case-by-case basis. To ensure the support of the employers and to improve employment retention, the DEA project plan will also include a business education component. Workshops and seminars designed for businesses will explain the value of hiring, training, and retaining PWD. Retention efforts will also be supported by 12 months of follow-up services for the participant. Follow-up services include individualized counseling regarding workplace issues and may include the continued development of learning skills, communication skills, and professional conduct skills.
<b>EXPECTED OUTCOMES</b>	<b>20 Participants Served</b> <ul style="list-style-type: none"> <li>• 16 Completing Earn and Learn Training</li> <li>• 14 Entered Unsubsidized Employment</li> </ul> <b>2 Business Partners</b>

<b>APPLICANT</b>	<b>Jewish Vocational Service (JVS)</b> 6505 Wilshire Blvd., Suite 200 Los Angeles, CA 90048
<b>CONTACT</b>	Ms. Claudia Finkel, Chief Operating Officer Phone: 323-761-8897 Email: cfinkel@jvsla.org
<b>AWARD</b>	\$275,000
<b>INDUSTRY FOCUS</b>	<ul style="list-style-type: none"> <li>• Hospitality</li> <li>• Retail</li> <li>• Information Technology</li> <li>• Transportation</li> <li>• Healthcare</li> <li>• Personal Security</li> </ul>
<b>TARGETED PARTICIPANTS</b>	<b>50 Participants</b> Individuals with physical, intellectual, developmental and mental health disabilities
<b>KEY PARTNERS</b>	<ul style="list-style-type: none"> <li>• PeopleReady</li> <li>• American Counseling Association</li> </ul>
<b>PROJECT DESCRIPTION</b>	The JVS DEA project plans to identify employers who are willing to employ paid interns with the expectation to move them into full-time employment. JVS will follow a Paid Work Experience (PWEX) best practice, which endorses 100 hours in a part-time paid internship. JVS will also follow the On-the-Job Training (OJT) best practice, which encourages OJT for technical skills to be no more than seven weeks. If a client completes a JVS vocational training program, gains industry certification, but needs additional supports to be successful, JVS will use DEA funding to enroll that person in PWEX for 100 hours to ease the transition to the workplace. The employer will also be relieved of the financial burden during these transition hours. JVS will work with the employer in the on-boarding process as needed. Staff funded by the JVS DEA project will coach participants and help them implement daily life skills that lead to success. Within the first three weeks, if the DEA coach or the employer determines the employer/employee match is not well-aligned, the participant will be moved to a more suitable worksite. This PWEX and OJT strategy has led to positive career paths and job retention for participants.
<b>EXPECTED OUTCOMES</b>	<b>50 Participants Served</b> <ul style="list-style-type: none"> <li>• 24 Completing Earn and Learn Training</li> <li>• 20 Entered Unsubsidized Employment</li> </ul> <b>3 Business Partners</b>

<b>APPLICANT</b>	<b>North Central Counties Consortium (NCCC)</b> 1110 Civic Center Blvd., Suite 402A Yuba City, CA 95993
<b>CONTACT</b>	Cindy Newton, Interim Executive Director Phone: 530-822-7145 Email: <a href="mailto:cnewton@ncen.org">cnewton@ncen.org</a>
<b>AWARD</b>	\$350,000
<b>INDUSTRY FOCUS</b>	<ul style="list-style-type: none"> <li>• Transportation</li> <li>• Retail</li> <li>• Healthcare</li> <li>• Social Services</li> <li>• Protective Services</li> </ul>
<b>TARGETED PARTICIPANTS</b>	<b>56 Participants</b> Individuals with mental health and physical disabilities that include: 1) special disabled or disabled veteran, 2) bi-polar disorder, 3) hearing impaired, and 4) other physical disabilities.
<b>KEY PARTNERS</b>	<ul style="list-style-type: none"> <li>• Employment Development Department</li> <li>• Department of Rehabilitation</li> <li>• Workability</li> <li>• Transitional Training Partnership</li> <li>• CalWORKs</li> <li>• Adult Education</li> <li>• Career Technical Education</li> <li>• Butte and Yuba Community Colleges</li> <li>• America’s Job Center of California<sup>SM</sup> (AJCC)</li> </ul>
<b>PROJECT DESCRIPTION</b>	The NCCC DEA project proposes that AJCC Business Services staff will develop earn-and-learn opportunities utilizing On-the-Job Training, transitional employment, work experience pre-apprenticeships and apprenticeships. These activities include a service delivery method to meet the needs of both the job seeker and employer. Participants will start and end with the same case manager in order to create a secure working relationship with the participant. Transitional jobs and paid work experience are provided for adults who have been out of the job market for a long period, have never worked or are changing careers without the previous work experience required for the new career field. NCCC is currently operating a Pre-Apprenticeship Program that leads into Apprenticeship programs available through Construction Trade Unions. Although the AJCCs have referral services in place, DEA funding will be used to strengthen the referral process to include people with disabilities, and also for supportive services such as paying initial union dues.
<b>EXPECTED OUTCOMES</b>	<b>56 Participants Served</b> <ul style="list-style-type: none"> <li>• 23 Completing Earn and Learn Training</li> <li>• 39 Entered Unsubsidized Employment</li> </ul> <b>19 Business Partners</b>

<b>APPLICANT</b>	<b>Sacramento Employment and Training Agency (SETA)</b> 925 Del Paso Blvd. Suite 100 Sacramento, CA 95815
<b>CONTACT</b>	Michelle O'Camb, Workforce Development Manager Phone: 916-263-3868 Email: Michelle.Ocamb@seta.net
<b>AWARD</b>	\$350,000
<b>INDUSTRY FOCUS</b>	<ul style="list-style-type: none"> <li>• Advanced Manufacturing</li> <li>• Clean Energy</li> <li>• Education and Knowledge Creation</li> <li>• Food and Agriculture</li> <li>• Information and Communications Technology</li> <li>• Life Sciences</li> <li>• Health Services</li> <li>• Construction</li> </ul>
<b>TARGETED PARTICIPANTS</b>	<b>55 Participants</b> Older youth and adults with disabilities, including veterans, who may have intellectual, physical, developmental, and/or mental health disabilities.
<b>KEY PARTNERS</b>	<ul style="list-style-type: none"> <li>• Los Rios Disabled Student Programs and Services (DSPS) Center</li> <li>• Veterans' Center</li> <li>• Career Center and CalWORKs offices</li> <li>• Department of Rehabilitation</li> <li>• Sacramento City College DSPS</li> <li>• Los Rios Strong Workforce Job Development Services Initiative.</li> </ul>
<b>PROJECT DESCRIPTION</b>	To increase employment of people with disabilities in regional high demand sectors. The project emphasizes employer education and engagement, work-based learning, and a multi-disciplinary approach to job coaching/case management. SETA will use the Integrated Resource Team model to provide services. SETA intends to expand DEA earn and learn strategies while focusing on enhancing individualized job development strategies for each client. A DEA funded job developer will secure opportunities based on matching the interests and skills sets of participants to specific jobs and employers. Job development will result in direct job placements or earn and learn opportunities. The California Workforce Association will work with senior health care and residential facilities who have expressed interest in providing work experience/ internships and potentially subsequent employment to young adults with developmental disabilities.
<b>EXPECTED OUTCOMES</b>	<b>55 Participants Served</b> <ul style="list-style-type: none"> <li>• 30 Completing Earn and Learn Training</li> <li>• 36 Entered Unsubsidized Employment</li> </ul> <b>9 Business Partners</b>

<b>APPLICANT</b>	<b>Verdugo Workforce Development Board</b> 1255 S. Central Avenue Glendale, CA 91204
<b>CONTACT</b>	Judith Velasco Phone: 818-937-8031 Email: jvelasco@glendaleca.gov
<b>AWARD</b>	\$350,000
<b>INDUSTRY FOCUS</b>	<ul style="list-style-type: none"> <li>• Technology</li> <li>• Manufacturing</li> </ul>
<b>TARGETED PARTICIPANTS</b>	<b>60 Participants</b> Individuals with a diagnosis of Autism Spectrum Disorder (ASD)
<b>KEY PARTNERS</b>	<ul style="list-style-type: none"> <li>• Department of Rehabilitation</li> <li>• Glendale Community College</li> <li>• Behavioral Health Services</li> <li>• Employment Development Department</li> </ul>
<b>PROJECT DESCRIPTION</b>	The Verdugo DEA project will provide participants with a comprehensive assessment including an intensive interview to determine interests and barriers. Following the assessment, participants will be enrolled in the employer-designed Regional Technology and Manufacturing Academy (RTMA). RTMA is a customer-centered, innovative approach to training that combines career pathways with industry sector strategies. With input from employers, the training curricula was developed to address specific skill gaps within the technology and manufacturing workforce. Instructors were selected based on their practical experience and connections to the industry. The training program will use a cohort-style that links trainees so they can support each other during the program. Job coaches will be provided by partners to aid participants as needed and will support participant training efforts as well as communication and peer relationship building. Training will include employer participation that will introduce participants to the comprehensive training academy. Work Experience and On-the-Job Training are critical earn-and-learn components and will be implemented with DEA funding. Using the Swiss Apprenticeship Model, the RTMA emulates an apprentice framework that matches trainees with employers at the beginning of the classroom training, allowing for immediate application of skills as well as to ease the transition into the work environment. Participants' wages, workers' compensation and other expenses will be covered with DEA funding so that employers do not incur these expenses while providing work-based training.
<b>EXPECTED OUTCOMES</b>	<b>60 Participants Served</b> <ul style="list-style-type: none"> <li>• 45 Completing Earn and Learn Training</li> <li>• 42 Entered Unsubsidized Employment</li> </ul> <b>3 Business Partners</b>

<b>APPLICANT</b>	<b>Workforce Development Board of Madera County</b> 2037 W. Cleveland Ave. Madera, CA 93637
<b>CONTACT</b>	Elaine Craig, Executive Director Phone: 559-662-4589 Email: ecraig@maderaworkforce.org
<b>AWARD</b>	\$275,000
<b>INDUSTRY FOCUS</b>	<ul style="list-style-type: none"> <li>• Manufacturing</li> <li>• Agriculture</li> <li>• Healthcare</li> <li>• Renewable Energy</li> <li>• Transportation</li> <li>• Hospitality and Tourism</li> <li>• Retail</li> </ul>
<b>TARGETED PARTICIPANTS</b>	<b>31 Participants</b> All people with disabilities (PWD)
<b>KEY PARTNERS</b>	<ul style="list-style-type: none"> <li>• Chambers of Commerce</li> <li>• Economic Development Commission</li> <li>• California Employer’s Association</li> <li>• Employment Development Department</li> <li>• Adult School, Social Security Administration, Medi-Cal programs</li> <li>• Department of Behavioral Health</li> <li>• Community College Departments for Disabled Student Programs and Services</li> <li>• Community Action Partnership of Madera County</li> <li>• Small Business Development Center</li> <li>• Central Valley Business Incubator</li> </ul>
<b>PROJECT DESCRIPTION</b>	The Madera DEA project proposes a customer-centered service delivery model allowing customized services for each individual based on their particular needs. Classroom-based training will be combined with work-based learning activities (On-the-Job Training, Transitional Job Training, and Paid Work Experience) that are aligned with the training. Providing PWD with work based training strategies will allow the participant to practice the knowledge and skills acquired in training, establish relationships with employers in the identified sector, and increase the individual’s confidence in obtaining and retaining competitive integrated employment. Career pathways will be explored and discussed with each participant, including additional certifications, trainings, and/or work experience that may lead to career advancement and retention.
<b>EXPECTED OUTCOMES</b>	<b>31 Participants Served</b> <ul style="list-style-type: none"> <li>• 17 Completing Earn and Learn Training</li> <li>• 20 Entered Unsubsidized Employment</li> </ul> <b>2 Business Partners</b>